

Charterhouse Salary Guide 2010 – U.A.E.

Banking – Consumer Banking

AED (Gross monthly salaries excluding bonus)

Role	Average	Low	High
Assistant Branch Manager	18,000	13,000	23,000
Assistant Product Manager: Cards	18,000	15,000	23,000
Branch Manager	32,000	25,000	36,000
Business Development Manager: Cards	30,000	20,000	35,000
Business Intelligence Analyst: Cards	22,000	15,000	26,000
Cards Project Analyst	20,000	15,000	25,000
Cards Project Manager: Implementation & Delivery	30,000	25,000	35,000
CEO	130,000	100,000	150,000
Chief Risk Officer	80,000	60,000	100,000
Collections Manager	25,000	18,000	32,000
Compliance Manager	30,000	25,000	35,000
Compliance Officer	20,000	15,000	23,000
COO	72,500	55,000	90,000
Country Head	150,000	130,000	170,000
Credit Balance Scorecard Manager	35,000	30,000	40,000
EFT Specialist	29,000	24,000	30,000
Head of Acquiring	40,000	30,000	55,000
Head of Card Centre	40,000	30,000	50,000
Head of Cards	57,500	45,000	70,000
Head of Cards Operations	45,000	30,000	55,000
Head of Cards Portfolio Management	40,000	30,000	55,000
Head of Cards Technology	57,500	45,000	70,000
Head of Collections	45,000	35,000	55,000
Head of Compliance	47,500	35,000	60,000
Head of Credit Analytics	37,500	20,000	45,000
Head of Credit Policy	42,500	35,000	50,000
Head of Issuing	40,000	30,000	55,000
Head of Loyalty	40,000	30,000	56,000
Head of Merchant Services	40,000	30,000	55,000
Head of Partnerships	40,000	30,000	56,000
Head of Product Development: Cards	40,000	30,000	55,000
Head of Retail	70,000	50,000	90,000

Role	Average	Low	High
Head of Retail Credit	50,000	40,000	60,000
Head of Risk	57,500	40,000	75,000
Key Account Manager: Cards	30,000	20,000	40,000
Loyalty Officer	15,000	10,000	19,000
National Sales Manager: Cards	30,000	25,000	35,000
Operational Risk Manager	50,000	30,000	70,000
Partnership Manager	27,000	22,000	32,000
Partnership Officer	15,000	10,000	19,000
Portfolio Manager: Cards	26,000	20,000	35,000
POS Specialist	29,000	24,000	30,000
Product Development Manager	30,000	25,000	35,000
Product Manager: Cards	30,000	20,000	35,000
Product Officer	15,000	10,000	20,000
Relationship Manager: Merchant Services	23,000	18,000	26,000

Salary levels will deviate as all companies have different package structures, internal grading and salary bandings.